



We are a leading developer and manufacturer of mechanical and electronic locking systems as well as car access and authorization systems for the global automotive industry. Founded in 1908 in Velbert, Germany, we are an independent, family-owned company with around 7,300 employees at locations in Europe, America and Asia and achieved sales of more than EUR 1 billion in the financial year 2022.

Account Manager for customer BMW (m/w/d)

ID 016/22

Your tasks

- ▶ You are part of the Global Customer Account - BMW Group in the Europe region and the first point of contact for the customer for your area of responsibility
- ▶ You actively contribute to the overall customer strategy
- ▶ You act as the "Voice of the Customer" within Huf
- ▶ You will generate new business and expand existing business
- ▶ You identify customer needs, know the customer processes and bring this knowledge into the business development in a value-adding way
- ▶ You are responsible for RFQs and change management
- ▶ You ensure defined project goals and KPIs throughout the product lifecycle

Your profile

- ▶ You have a successfully completed degree in business administration or industrial engineering
- ▶ You have already gained three years of professional experience as an account manager
- ▶ You have a strong ability to identify and generate new business
- ▶ You have a good customer network at BMW
- ▶ You are business fluent in written and spoken English

Our offer

- ▶ Exciting tasks, creative freedom and an open management culture
- ▶ Flexible working hours and a generous home office arrangement
- ▶ An attractive salary package with additional benefits (including a company pension plan)
- ▶ Interesting development prospects

Interested? Please send your detailed application with your desired salary and the ID 016/22 in the subject line to:

Susanne Kupfer

Human Resources

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