We are a leading developer and manufacturer of mechanical and electronic locking systems as well as car access and authorization systems for the global automotive industry. Founded in 1908 in Velbert, Germany, we are an independent, family-owned company with around 7,300 employees at locations in Europe, America and Asia and achieved sales of more than EUR 1 billion in the financial year 2022.

Key Account Manager Automotive OES for Korean and Japanese customers based in Velbert (m/f/d)

Reference number 882

Your Role

- ► Develop new business opportunities with aligned product/ customer strategy to Korea and / Japan customers in Europe
- ► Executes daily business as Residence Sales Engineer
- ► Executes the acquisitions / quotation process of Huf
- ► Keep close information loops about status of acquisition / custom information
- ► Ensures the appropriate business admin tasks towards the customers
- ► Ensures appropriate working and communication with customers

Your Skills

- ► You have successfully completed a degree in (Business) engineering studies with focus on mechanical engineering, automotive engineering or sales) or a comparable qualification, with at least 3 years of professional experience
- ► Experience in automotive technical sales, preferably with Korean/Japanese customers
- ► Experience in OES/aftermarket business desirable
- ► Flexibility and willingness to travel

- ► Open-minded, assertive and communicative personality and confident appearance across all hierarchical levels
- ► English and Korean or Japanese spoken and written

What we offer

- ► Exciting tasks, scope for creativity and an open management culture.
- ► Flexible working hours, working remotely.
- ► An attractive salary package with additional benefits.
- ► Career development opportunities.

If you are interested, please send your detailed job application stating your desired salary and reference number 882 in the subject line to:

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www.huf-career.com