



We are a leading developer and manufacturer of mechanical and electronic locking systems as well as car access and authorization systems for the global automotive industry. Founded in 1908 in Velbert, Germany, we are an independent, family-owned company with around 7,300 employees at locations in Europe, America and Asia and achieved sales of more than EUR 1 billion in the financial year 2022.

## Key Account Manager (m/f/d) Automotive for Korean Clients in Velbert

Reference number 882

### Your Role

As the primary point of contact for our Korean clients, you will undertake the following responsibilities:

- ▶ Building and maintaining customer relationships, considering aligned product/customer strategies in the serviced customer segment.
- ▶ Identifying business potentials and taking responsibility for acquisition and account management.
- ▶ Collaborating closely within projects with various departments such as project management and development.
- ▶ Preparing and conducting product presentations for clients.

### Your Skills

- ▶ Excellent English and fluent Korean language skills, both written and spoken.
- ▶ Successfully completed studies in (Business) Engineering with a focus on Mechanical Engineering, Vehicle Technology, Sales, or a comparable qualification with a minimum of 3 years of professional experience.
- ▶ Demonstrable experience in technical sales in the automotive sector, preferably with Korean/Japanese clients.
- ▶ Experience in OEM/Aftermarket business.
- ▶ Flexibility and willingness to travel.
- ▶

- ▶ Open-minded, assertive, and communicative personality with a confident demeanor across all hierarchical levels.

### What we offer

- ▶ Exciting tasks, creative freedom, and an open leadership culture.
- ▶ Flexible working hours and a generous "Mobile Working" arrangement.
- ▶ Attractive salary package with additional benefits, including company pension.
- ▶ Interesting development perspectives and opportunities for further education.

**Would you like to be part of our team?** Apply now with a compelling application, including salary expectations, and reference number ID 882 in the subject line, to:

**Kristina Herber**  
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